



**The XL Center proudly supports the local community and its schools, organizations, non-profits, and youth leagues. Bring your group out for a night of fun and fundraising!**

**How it works:**

- Benefits include: No financial commitment! You create the price up to face value, and keep all the profit for your group! No online fees and a fun outing for all; while raising money at the same time!
- Contact your Group Events Representative to discuss which event works best for you
- You will get the tickets at a special discounted rate and you are able to sell the tickets up to face value and keep the profits for your group!
- Create an order form to track your requests (example attached)
- After you secure an event, promote it to your group, friends, family, and supporters
- Set a deadline (suggested time frame is 2 weeks)
- Communicate with your Group Events Representative if you need to increase or decrease the number of tickets you have reserved
- Collect payment from your group and submit payment to your representative for the amount of tickets sold
- We accept cash, checks payable to XL CENTER, and all major credit cards
- Please send cash or checks 7+ days in advance of show
- Please allow up to 48 hours for ticket processing upon receipt of full payment
- *REMINDER:* We are not in charge of separating tickets based on internal groups; that will be the responsibility of the organization. Put seating location assignment on the order form or use our tracker provided in the packet. In the event a person in your group loses their tickets you can request a reprint for the exact seat location needed.

**For More Information For Each Show Or General Questions About Working With Group Sales**

**Contact - Mike Cecchini**

**Call – 860-722-0639**

**Email – [mcecchini@global-spectrum.com](mailto:mcecchini@global-spectrum.com)**

**GROUP SALES  
UPCOMING EVENTS**



**2015-2016 Group Sales Upcoming Events**  
**Group Discounts Available:**

Marvel Universe Live – October 22-25, 2015

Disney Live! Three Classic Fairy Tales – November 20, 2015

Disney on Ice Let's Celebrate – January 13-17, 2016

Monster Jam – February 6-7, 2016

The Harlem Globetrotters – February, 2016

Ringling Bros and Barnum & Bailey Circus – May 12-15, 2016

USA Gymnastics Championships – June, 2016

Cirque Du Soleil – June, 2016



**ASSEMBLING TO  
SAVE THE UNIVERSE**



**SEE IT LIVE!**

**Great Fundraising Opportunity**

**OCT. 23 - 7PM**

**Fundraising Price:**

**XL  
XL CENTER**

**\$23.50**

**\$5 Goes Back to Organization**

Minimum of 20 tickets

Youth Pricing Valid For Friday 7pm, P3&P4

Offer Ends Oct. 20 at 5PM



To Book Your Group Contact Mike Cecchini  
860-722-0639 or [mcecchini@global-spectrum.com](mailto:mcecchini@global-spectrum.com)

**MarvelUniverseLive.com**

Produced by Feld Entertainment

# Disney Live! THREE CLASSIC FAIRY TALES

Presented by **Stonyfield**  
**Yokids**



©Disney

**A MAGICAL INTRODUCTION TO LIVE THEATRE**

## **Fundraising Opportunity!**

Make it a Group Outing and Also Raise Funds

**NOV. 20 ★ 7 PM ★ XL Center**

**\$23.50 Per Ticket - \$5 Goes Back To Organization**

Minimum of 20 Tickets

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Mike Cecchini at [mcecchini@global-spectrum.com](mailto:mcecchini@global-spectrum.com) or Call 860-722-0639**



Offer Ends Nov.19 at 5 PM. Offer Not Valid on P1 and P2 Seating.\*Date and Pricing Subject To Change\*





# Fundraiser Opportunity

Make it a Group Outing and Also Raise Funds  
January 14, 2016 – 7PM- XL Center

\$23.50 per ticket - \$5 Goes Back To Organization

Valid on Regular \$28.50 Seating Only

Minimum of 20 Tickets

\*Date and Pricing Subject To Change\*

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About Working With Group Sales Contact:**

**Mike Cecchini**

**Call - 860-722-0639**

**Email - [mcecchini@global-spectrum.com](mailto:mcecchini@global-spectrum.com)**





# Fundraiser Opportunity

Make it a Group Outing and Also Raise Funds  
February 6, 2016 – 7PM- XL Center

\$23.50 per ticket - \$5 Goes Back To Organization

Valid on Regular \$28.50 Seating Only

Minimum of 20 Tickets

\*Date and Pricing Subject To Change\*

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About Working With Group Sales Contact:**

**Mike Cecchini**

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THE ORIGINAL

# HARLEM GLOBETROTTERS®

www.harlemglobetrotters.com

## GUIDELINES FOR FUNDRAISERS

Let the XL Center help you raise money for your organization!

Your organization can purchase tickets at our great group discounts and re-sell them to help raise funds!

### Raise funds:

#### 1. Collect your own funds:

- Your organization collects all the money for tickets to the show and is allowed to charge up to face value per ticket.
- Sell tickets to your friends, family, and the community.
- Place the order with your Harlem Globetrotters Group Sales Specialist for all tickets sold. You pay the discounted group price and keep the rest of the monies collected!
- Tickets can either be mailed or held at will-call for your group!

Example:	Full Price	Group Price	Your Group Sells For	Fundraised Amount
	\$25	\$18	Up to \$25	Up to \$7 per ticket

\* Pricing is subject to change\*

If your group sells 100 tickets that's \$700 raised for your organization!

### Fundraising Benefits

#### Your Organization:

- Retains a portion of each ticket sold
- Receives dedicated service from a Group Sales Specialist
- Can customize event sign-up sheets and order forms to help promote your event with the Harlem Globetrotters.
- Earn once in a lifetime group assets if minimum ticket quotas are achieved including meet and greets, group photo on the court and more!

**For More Information or General Questions about Group Sales Contact:**

**860-548-2000 or [groupsales@xlcenter.com](mailto:groupsales@xlcenter.com)**